



UPHealthSystem.com

580 West College Avenue, Marquette, Michigan 49855 | 906.228.9440



At UP Health System – Marquette, our goal is to deliver high quality health care and provide the Upper Peninsula’s most comprehensive health services. We’re proud to be a vital part of the communities we serve, and we are privileged that our neighbors choose to come to us for compassionate, quality care that’s close to home.

—Brian Sinotte
Market President,
UP Health System – Marquette,
UP Health System CEO

UP Health System – Marquette’s mission is Making Communities Healthier®. By creating places where people choose to come for health care, physicians want to practice and employees want to work, we are creating a legacy of care for our neighbors today and for generations to come. Here are just a few ways we made Michigan’s Upper Peninsula healthier in 2017.

Delivering high quality patient care and supporting our physicians

The most important contribution we make to our community is providing high quality care close to home. Quality and service are at the center of how we care for our patients, and we continually invest in our facility to ensure we can meet the health care needs of our community. In 2017, we made **\$133,293,629 in capital improvements**, including construction on our new facility; two brand new, state-of-the-art cardiac catheterization laboratories; the introduction of 3D mammography to Marquette; and high definition surgical imagery equipment.

Inviting the best physicians into our community and supporting them also is a key driver of our efforts to ensure access to high quality care and service. During the past year, UPHS – Marquette added **a number of new physicians and APPs** in obstetrics and gynecology, general surgery, psychiatry, family medicine, cardiovascular surgery, internal medicine, ophthalmology, radiation oncology, infectious disease, gastroenterology and more.

Creating excellent workplaces for our employees

We strive to create an environment where talent is recognized, job satisfaction is valued and our **2,082 employees** can effectively use their skills in providing high quality care and service; and we managed and distributed an **annual payroll of \$154,130,675**.

Taking a leadership role in the community

We are proud to be a leader in our region. Supporting local organizations and delivering health care to all of our neighbors, regardless of their ability to pay, are foundational to our commitment to the overall well-being of our community. In addition to numerous sponsorships and charitable gifts, we delivered more than **\$1.53 million in charity care to those in need**.

Being fiscally responsible

Our commitment to ensuring fiscal responsibility extends both to our hospital and to the community. In 2017, we paid a total of **\$7,031,347 in taxes**.

Thank you for your support as we continue to make our community healthier in 2018 and beyond.

ECONOMIC IMPACT

| | |
|--|---------------------|
| Charity and other uncompensated care | \$1,538,685 |
| Includes unpaid cost of Medicaid, as well as charity care and other uncompensated care | |
| Community benefit programs | \$1,443,414 |
| Financial contributions | \$225,101 |
| Community health services | \$42,500 |
| Professional development | \$394,016 |
| Tuition reimbursement | \$201,035 |
| Physician recruitment | \$580,762 |
| Taxes paid | \$7,031,347 |
| Property and other taxes | \$5,060,472 |
| State sales tax..... | \$1,970,875 |
| 2017 TOTAL | \$10,013,446 |

SPONSORSHIPS AND DONATIONS

It was our pleasure to be able to support the following activities and organizations during the past year:

- Alzheimer's Association
- American Cancer Society
- Bay Cliff Health Camp
- Beacon House – Upper Michigan's Hospitality House
- Big Brothers Big Sisters
- Cancer Care of Marquette County
- Community Foundation for Delta County
- Economic Club of Marquette County
- GLCYD
- Lake Superior Community Partnership
- Marquette Symphony Orchestra
- Noquemanon Ski Marathon
- Northern Lights YMCA
- Portage Health Foundation
- Rotary Clubs of Marquette
- Superior Health Foundation
- Trillium House
- UP200 Sled Dog Race
- Western Marquette County Health Foundation
- YMCA of Marquette County

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Duke LIFEPOINT HEALTHCARE

Charity and other uncompensated care includes hospital costs not covered by Medicaid reimbursements and supplemental payments, as well as charity care and bad debt. "Physician recruitment costs" include recruitment costs and support of new physicians' initial practice establishment in the community. Payroll includes consolidated salaries, wages, benefits and contract labor costs. "Capital investments" include facility expansions/renovations, equipment purchases, technology replacement, information technology additions/updates, and routine facility upkeep and maintenance. All references to "LifePoint," "LifePoint Health" or the "Company" used in this release refer to affiliates or subsidiaries of LifePoint Health, Inc.

Duke LifePoint Healthcare, a joint venture of Duke University Health System, Inc. and LifePoint Health® (NASDAQ: LPNT), was established to build a dynamic network of hospitals and health care providers. The joint venture, which brings together LifePoint's experience in community-based hospital management and Duke's world-renowned leadership in patient safety and clinical quality systems, is strengthening and improving health care delivery by providing community hospitals the clinical, quality and operational resources they need to grow and prosper. For additional information, visit dukelifepointhealthcare.com